

## **BILL BOSMAN**

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### **Director of Operations**

An established low cost executive with proven senior leadership skill in

- Strategic Planning
- Project Management
- Budget Planning / Auditing / Control
- Labor Cost Control including Overtime
- Purchasing Management MRO/ Raw Matls
- Bilingual (Spanish)
- Operations Control
- Shipping and Receiving
- Consumer Products Distribution Warehouse
- Traffic and Customs
- Maintenance Management
- Union and Non Union environments
- Safety (IIPP)
- Employee Hiring and Training
- Quality Assurance (ISO 9001:2000)
- Quality Control
- Customer Service
- IT Services
- Materials Management

Professional Plant and Operations Manager with extensive experience in materials management, planning, purchasing, production and inventory control., who has driven exceptional and sustainable results in various positions. An empowering and motivational team builder with the experience and skills to develop individuals and teams. A resourceful leader, who controls costs, and promotes innovation in support of the organization's core values and strategic vision.

#### **ACCOMPLISHMENTS**

- Reduced the Days Inventory On Hand by half representing about \$5 million in inventory.
- Improved Customer Satisfaction to over 95%.
- Saved over \$100,000 annually by negotiating a storage fees contract with the Union Pacific Railroad.
- Improved productivity by 15% adding over \$10 million in annual plant capacity, reducing specific costs. .

#### **PROFESSIONAL EXPERIENCE**

##### **TEKNOR APEX COMPANY**

**1985 - 2008**

PVC Compounder / Calendered Film / Garden Hose Manufacturer

##### **General Manager (2004 – 2008)**

- Responsible for the Areas of Planning, Purchasing, Traffic & Customs, Shipping and Receiving, Warehousing, Engineering, Maintenance, Safety, Production Control, Quality Assurance (ISO9001:2000), Quality Control, Customer Service, IT Services, Physical Inventories.
- Directed the implementation of Lean Manufacturing
- Reduced carrying costs by reducing inventory levels by \$5MM.
- Improved Customer Satisfaction by improving On Time and In Full shipments to over 95%.
- Saved over \$100,000 annually by negotiating a storage fees contract with the Union Pacific Railroad.
- Site leader in successful Union Contract Negotiations for a three year contract ending in 2009.
- Provided sales support for stocking and customer inventory control systems.
- Awarded the Teknor Apex Founder award for 2008 for the successful implementation of MRP.

##### **Operation Manager (2000 – 2004)**

- Directed successful implementation, training and support of new ERP system
- Successfully integrated a new production line into the established product mix
- Increased productivity 15%, thereby reducing costs allowing sales to increase volume using existing equipment.

- Maintain the facility as the lowest specific cost per pound facility within the corporation.

**Plant Manager, Mexicali Garden Hose Facility (1996 – 2000)**

- Transferred all Garden Hose Operations from the West Coast Facility to the Mexico facility.
- Project Manager for Plant Layout, Equipment Installation and Plant Startup.
- Implemented, trained staff on corporate QA/QC procedures and specifications.
- Site Liaison between corporate and the contracted shelter organization.
- Translated documents from Spanish to English and vice versa (Procedures, Specs, and Process Instructions).

**Garden Hose Production Manager (1991 – 1996)**

- Site Leader to implement and maintain a Continuous Improvement program using SPC and TQM tools.
- Reduced scrap by over 50% focusing on GMPs and internal quality points.
- Project manager to add production capacity.

**EHS Manager (1990 – 1991)**

- Completed an analysis of all open cases with our Worker Comp. Carrier.
- Completed a hazardous waste cleanup from other departments.
- Scheduled all required training programs.
- Liaison with corporate EH&S.

**Calender Department Production Manager (1985 – 1990)**

- Initial supervision position in a department of 50 employees with 5 direct reports.
- Specify, purchase and install gauging equipment to improve quality and reduce scrap 20%.
- Turn around policies to include customer satisfaction, productivity

**INTERALUMINA (BAUXIVEN), Puerto Ordaz, Venezuela**

Alumina Processing Plant

**Process Engineer**

- Two years training as a process engineer in a similar facility in Australia.
- Wrote operating manuals in English and Spanish (Procedures, Specs, and Process Instructions).
- Lab work to develop process parameters specific to the raw materials being processed.
- Developed local sources for process raw material supplies.
- Completed initial hydrological engineering project study to ensure containment of waste water in man made lagoons during tropical rain season.
- Participated in Plant Startup working with equipment contractors and field personnel.
- Developed reporting on the Honeywell TDC 2000/4500 computer system.

**EDUCATION**

BS Degree in Chemical Engineering from the California State Polytechnic University, Pomona.

**PROFESSIONAL DEVELOPMENT**

- APICS Courses
- Current Board Member for APICS San Gabriel Valley Chapter.
- Corporate Manufacturing Management
- Corporate Finances
- Maquila Customs Accounting
- Supervisory techniques at management level.